

**Board candidates so far—2010**  
**4 open positions**

**Don W. Sharp** of Floyds Knobs, IN, has been employed by Triad Financial Services since 2005. He works extensively with retailers from West Virginia and Kentucky, doing dealer visits, training sessions, and any necessary field collection and repossession work. Don has been involved in the manufactured housing industry since 1974. He has been a member of the Kentucky association since 1986 and is a past president of that group. Don is a native of, and has spent most of his life in, Kentucky. “I don’t know if my opinion is valued,” Don said, “but I do voice it.”

**JW Wohlever** of Martinsburg, owner of Mountaineer Mobile Homes, LLC, in the Eastern Panhandle of West Virginia, the state’s fastest-growing and underrepresented area. W graduated from the U.S. Military Academy at West Point and served with the Army as a liaison officer and is a disabled veteran. After serving his country he marketed industrial gases and chemicals for a Fortune 500 company, jointly established a mortgage loan company, restructured a service operation, provided management services at a division level for a regional builder, and held a sales management position with a Fortune 500 builder. He serves on the board of directors for The Schimel Lode, which is a Washington-based organization supporting the public service and nonprofit sectors, and the Eastern Panhandle Home Builders Association as its vice president. JW is an adjunct professor at Blue Ridge Community and Technical College where he teaches sales and marketing and is a licensed master plumber. His expertise will bring the needed representation to the area he serves.

**Asa Jay Elsea** is president and CEO of Elsea Inc. & Elsea Financial Services Inc. of Circleville, Ohio. He has grown up in the family-owned business, which was started by his grandfather. The company has six sales centers and finances 100 percent of its pre-owned and used units, and seven communities. The company’s most recent acquisition was a community in Huntington. “My interest in the West Virginia Housing Institute continues to grow based on your philosophy of fighting for what is right for our industry,” he said.

**Judy Ritchie** of Elkins has been employed in manufactured housing for 20 years with The Home Shows, serving as sales manager, owner, general manager, and senior manager of its 11 locations in West Virginia and Kentucky. Judy also handled all state Division of Labor complaints for the 11 locations. She has been an active member of our association since its formation, has always been in charge of our PAC auction, and was a convention speaker concerning regulatory paperwork and procedures. Additionally, she has been a licensed realtor and worked in the banking industry, which included helping to set up a loan program for manufactured home dealers in Pennsylvania in 1981. She has been a longtime volunteer in her community, including 37 years with the American Cancer Society.

**Jay Gibson** of Nitro, owner of the community park Twin River Mobile Home Estates, grew up in the manufactured housing community industry because his father formed one of the first parks in Putnam County. Jay long has been involved in building codes in West Virginia, holds six state code licenses and has worked in code enforcement for more than 13 years. “I predict our board

more than anything else at this point needs a person with a strong regulatory background who understands and can speak with code officials; and I am that person,” Jay said.

**Shawn CJ Kling** is president and CEO of Pinnacle Transportation Systems, Inc. and Pinnacle Logistics, Inc. of Elkhart, IN. He is a managing director and principal of Berkshire Wilkinson, Inc., a residential and commercial developer of modular structures in the United States and Canada. Berkshire Wilkinson is also the exclusive distributor for Clayton in Alberta, The Northwest Territories, and Saskatchewan in Canada. Shawn is chairman of Bergen Capital Corporation, and serves on the board of directors for WV Investments, Cambridge Unified Health, and Pietra Holdings. Shawn started in the manufactured housing industry when he was 15 years old by working for his father Larry Kling, a pioneer in the manufactured housing industry, who owned and operated Transit Homes of America. Shawn is a volunteer fundraiser for many charitable groups and has been a strong backer of industry political action committees. "I have always wanted to work on a Board and do my part to give back to an industry that has been so good to me," Shawn said.

**Darrell Herndon** of Abingdon, VA, is zone manager with Clayton Homes, covering West Virginia, Virginia and Kentucky. His 13 years in the industry have been with Clayton Homes in Virginia, Florida, Tennessee and Kentucky. Darrell has operated multiple retail centers for Clayton and served on the board of directors of the East Tennessee Manufactured Housing Association. “I have worked in several states and have seen how many other places operate, so I am sure I can bring positive things to the table while gaining a stronger understanding of how things operate in West Virginia.” Darrell said.

**Bill Owens** of Hurricane is a partner and vice president with The Crihfield/Owens Group of Companies that have locations in West Virginia and Kentucky. Bill is a former member of the board of directors of the West Virginia Housing Institute Inc., and is familiar with the operations of the panel. He also served on the board for the West Virginia Manufactured Housing Association. He served as southern division senior manager for The Home Shows prior to joining The Crihfield/Owens Group of Companies in 2007. “I have experience on our governing boards, in helping pilot industry, and I would like to use that experience for our industry in the future by returning to the board,” Bill said.

**Charles Crihfield** of Charleston is a longtime member of the manufactured housing industry

**Rob Peterson** of Fort Thomas, KY, has been involved extensively in trade association boards in multiple states since he started in the industry in 1995. Rob, who recently joined U.S. Bank Manufactured Housing Finance as an account executive, has been with four finance companies during his tenure in the industry and also worked with American Modern Insurance Group. He has served on industry trade association boards in Kentucky, Ohio and West Virginia. “I only recently departed from the West Virginia board, where I felt very comfortable, and was deeply immersed in the issues it faced,” Rob said. “I would like to return to take up the duties I so recently relinquished.”

